## EXCEL TRIBOMETERS, LLC.

WELCOME - December 3, 2009

**EXCEL TRIBOMETERS, LLC** would like to extend sincere Holiday wishes, hello and welcome to the walkway safety, safety engineering, and risk management communities.

We are the recently formed family enterprise that, in cooperation with and alongside William English, will keep healthy and active the English XL VIT, the CXLT program, and the endeavors of William English in "*Making the World Safer for Walking Since 1985*."

Many of you may already know that I have spent more than 30 years working as an independent consulting engineer in this arena, supporting the efforts to advance the principles of safety.

Now, as the owner and president of the newly-formed **EXCEL TRIBOMETERS, LLC**, I am pleased to assure you that the English XL Tribometer and the CXLT program will continue to be delivered with the same high standards that Bill instilled.

Our Chief Operating Officer, Peter Widas, is ready to deliver your new English XL VIT or to service your existing machine. Peter and I have spent the time with Bill English to acquire the knowledge and ability to continue to manufacture, refurbish, and calibrate your tribometer in accordance with the stringent standards established by Bill.

Bill will continue to conduct the CXLT class and testing associated with the ASTM F13 meeting dates, until he decides otherwise, while **EXCEL TRIBOMETERS**, LLC will be administering and monitoring the CXLT program, and the manufacturing, refurbishing, and calibrating of tribometers.

Bill, Peter, and I have plans to work on several new projects together, including a third edition of *"Pedestrian Slip Resistance, How to Measure It and How to Improve It,"* with an increased focus on practical risk management. We are all excited about the opportunities to carry on the lofty goals of safety engineering as related to pedestrian ambulation.

We look forward to hearing from you. You can reach us at our website <u>eXceLtribometers.com</u> or contact Peter directly either by email <u>pwidas@eXceLtribometers.com</u>, or by phone at (757) 897-2853.

Have a Happy Holiday.

George P. Widas, PE, CSP, CXLT, President and CEO, on behalf of Peter Widas, BSMSE, CXLT, Vice President, Chief Operating Officer Beverly Widas, Vice President Administration/Marketing

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